

**USA Dance, Inc.**  
Chapter 2012

December 18, 2014 Minutes

**Board members present:** Pam Vaughn, Sylvia Rose, Robert White, Gail Mays, Charles Cox, Jane Hester, and Nastasya Hnat

**Guest:** Tim Hnat

No conflicts of interest with the proposed agenda were noted.

**Minutes:** The minutes from the November meeting were read and approved.

**Financial Report:**

The normal report was tabled until our next meeting so that Robert could do a presentation.

We have a fairly healthy income. The make-up of our dances is about 44 percent members versus 56 percent non-members.

Our kitchen, desk, and sound expenses have been growing over the past few years.

Berclair has been trending down for years and it would be nice to find a way to reverse that.

**Dance Director's Report:**

December dance review: We had 173 people for a profit of around \$485.

ASCAP: After Robert's conversations with several of the regional and national officers, he feels assured that we are at no risk of playing non-BMI music at our dances. National is in negotiation with the ASCAP offices about getting a license.

It was proposed to proceed as we have based on the assurances from National and revisit the topic in six months. The motion was seconded and approved.

It was proposed that USA Dance put up the funds to purchase their own music equipment and no longer rely on that from whoever DJs that dance. The motion was seconded and approved. It was decided that Tim will look into the purchase of the new equipment and will cover the January dance if that equipment is purchased in time. If it is not, then Charles will cover January.

January dance: The dance will have a Snowball theme and will have regular food.

**Music committee:**

The program will be worked on after the holidays.

**Decorations:****Photos:**

Tim will be at the January dance.

**Membership Report:**

We currently have 135 members.

**Berclair Report:**

Ben Stovall is teaching in January; Foxtrot and Hustle. He will also be performing at the January dance.

**Publicity Report:**

The flyer has been sent out to the media. It will be up on the web and Facebook next week.

**Volunteer Report:**

Matt will be presented with his award if he is at the January dance.

**Webmaster Update:**

On the "Contact Us" page, Nastasya has added an email address for music feedback and suggestions. Please direct people there when they come to you with complaints/suggestions/any type of feedback.

**Old Business:**

Officers were elected.

President-Robert White

Vice-president-Gail Mays

Treasurer-Pam Vaughn

Secretary-Nastasya Hnat

Nastasya will send in the report to National.

**New Business:**

Tim Hnat was approved as a third member of the music committee.

Meeting adjourned at 7:25 pm.

Respectfully submitted by Nastasya Hnat, Secretary.